

# TELMAR CERTIFIED PRE-OWNED PRODUCTS

## RELIABILITY AND QUALITY WITH SIGNIFICANT SAVINGS

Telmar Network Technology's Certified Pre-Owned products can help reduce the cost of maintaining your network 30 to 70% without sacrificing your network's reliability or quality. We can pass CAPEX and OPEX savings on to you as a result of our multi-million-dollar Certified Pre-Owned inventory of wireline, wireless and enterprise equipment.

When you purchase a pre-owned product from Telmar, you receive a product that has been certified to the highest quality standards for your critical network applications. Each Telmar Certified Pre-Owned product is fully inspected and tested on functional repair systems to OEM specifications. Once a product has passed the OEM test beds, it then goes into our inventory. Before a product is shipped, it must pass an out-bound quality check, and only then is a warranty-traceable barcode label placed on the product. All of Telmar's Certified Pre-Owned products are sold with at least a one-year warranty.

### Transmission/Switch Equipment

- D3/D4 Channel Banks
- Electrical Multiplexers
- Fiber Multiplexers
- Digital Multiplexers
- Analog Multiplexers
- SONET
- Analog Carriers
- Digital Carriers
- Digital Loop Carriers
- Digital Cross Carriers
- Transmux Equipment
- DSX Panels

### Span & Termination Equipment

- CO Repeaters
- Repeater Housings
- Line Repeaters
- Line Adapters
- Fault Filters
- CSU/DSUs
- DSTs
- NIUs
- HDSL Products
- Transcoders
- Echo Cancellers
- Broadband Products

### Voice Treatment/ Special Services Products

- Mounting Assemblies
- Amplifiers
- Repeaters
- Voice and Data Bridges
- Loop Extenders
- DSTs
- NIUs



Lucent 5ESS System



Tellabs - TITAN



Nortel DMS 100



Alcatel/ITT - D448 Shelves and Commons



Lucent - DDM2000



Fujitsu Flashwave 4500



Alcatel/Telmar  
1603 SMX



Tellabs - Echo Cancellers

**What sets Telmar's Certified Pre-Owned products apart from other resellers' products?**

- Our products cost 30 to 70% less than new products or from other resellers
- 99.999% reliability with lower downtime (0.0037 days/5.26 minutes)
- Each product is fully inspected and tested both in-bound and out-bound
- Our unique warranty tracking label helps with inventory and customer service
- Each product is certified and sold with at least a one-year warranty

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**Telmar's Global Locations**  
North America, EMEA,  
South America, Asia



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## Power Equipment

- Power Distribution Bays
- Rectifiers
- Converters
- Inverters
- Power Supplies
- Ringing Generators
- Breakers
- Lightning Protectors
- Telco/Data/T1 Surge Suppressors



## Central Office Hardware

- Relay Racks
- Blank Panels
- Battery Trays
- KTU Mounting Bars
- Equipment Shelves
- Cabinets and Housings
- Mounting Adaptors
- Cross Connect Panels

## Network-Wide, Multi-Vendor Repair

Telmar's multi-vendor repair capabilities include more than 70,000 SKUs of wireline, wireless, enterprise and test equipment. Not only will you be able to speed up your repair turnaround time, you'll also be able to save money by selecting Telmar as your one repair partner for your multi-vendor network needs. While an OEM will normally turnaround standard repairs in 45 days, Telmar's standard repair solution is completed within 15 days or fewer. Telmar's repaired and exchanged products are tested to ensure superior product reliability on OEM test equipment and in a state-of-the-art test environment.

## Spare Parts Management

Telmar understands your spare parts challenges and can provide immediate reductions in inventory carrying costs and visibility, plus reduce your total cost of ownership without hindering network reliability or performance. Our strategically located depots facilitate rapid delivery of spare parts to your network technicians. Using our exclusive Asset Recovery System tools, Telmar conducts an onsite audit and scans your plug-in inventory. This helps to eliminate handling, transportation and the traditional costs associated with inventory classification. Our Spare Parts Management customers have access to real time reports and statistics to measure their monthly savings and performance.

## Asset Disposition & Consignment

From boards to racks, cabinets to routers, Telmar can turn your excess assets into working capital. A leader in Certified Pre-Owned Sales, Telmar offers asset disposition and consignment programs that are designed to maximize your return. Unlike others, Telmar adds quantifiable value by remarketing equipment that passes our rigid test and quality standards. This ensures that only the highest-quality equipment is sold to service providers.

This equipment line card includes a partial list of Telmar's inventory. Please contact your Telmar Account Representative for pricing and availability.

## Manufacturers Supported

- ADC Telecommunications, Inc.
- Adtran
- Advanced Fibre Communications
- AG Communications
- Alcatel/Telmar
- Alcatel Network Systems
- Alcatel/Lucent
- American Power Conversion Corporation
- Applied Innovations, Inc.
- Avantek
- C&D Technologies, Inc.
- Carrier Access Corporation
- Charles Industries
- Cisco Systems
- Conklin Instrument Corporation
- Cordex Phone Systems
- Dantel, Inc.
- Emerson
- Ericsson
- Fujitsu America
- General Bandwidth
- Go Digital
- Telecommunications, Inc.
- Integrated Network Corporation
- Lenkurt
- LinkAmerica Corporation
- Lorain
- Lucent
- Marconi
- NEC America
- Newbridge
- Nortel Networks
- Pairgain Technologies
- Positron Networks
- Power Conversions Products
- Premisys Communications, Inc.
- Pulse Communications, Inc.
- Reltec
- Seismograph Service Corporation
- Siemens
- Stromberg Carlson
- Symmetricom
- Telco Systems
- Tellabs, Inc.
- Westell Technologies, Inc.
- Western Multiplex Corporation
- Xel
- Yusa



Telmar is also a member of the QuEST Forum, an organization formed and dedicated to fostering quality and reliability in the telecommunications industry.

